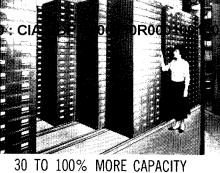


GIRLS CAN OPERATE



RECLAIMS VALUABLE SPACE



GREATER ACCESSIBILITY

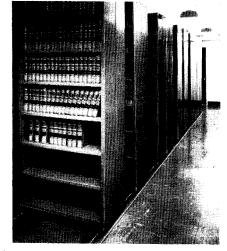
PROVIDES FOR GROWTH

QUICKLY PAYS FOR ITSELF





FOR OFFICES AND FACTORIES



FOR BUSINESS

DOLIN MOBILE STORAGE SYSTEMS

AND INDUSTRY

Approved For Release 2001/08/30: CIA-RDP72-00450R000100160024-9

# DOLIN MOBILE STORMOFOVEd From Releasey 2001/DISME ON ETIM (FD) FEEHON 150 FON 1001 609 245

tem for greatly increasing the use of existing space in offices, factories, institutions, warehouses, etc., throughout the country. This "wall stretching" is accomplished by drastically reducing the amount of space normally allotted for the storage of supplies. records, stock, merchandise, parts, etc. while still maintaining maximum storage requirements and efficient business operation.

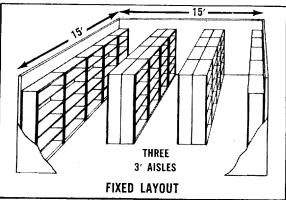
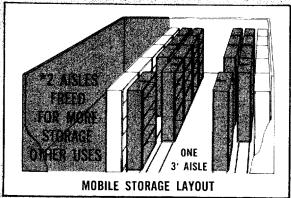


FIGURE 1

The above typical storage area of 225 sq. ft. shows the commonly used fixed row layout. There are 26 units of 36" w. x 12" d. shelving. I aisle is needed between every 2 rows of shelving. The three 3' aisles equal 9' of space in a 15' area. 60% of the area space is wasted on non-productive aisles. Compare this with the mobile storage layout.

Every typical storage area of fixed rows of storage units requires I service aisle between every 2 rows which can waste 50% and more of the area. Mobile Storage reduces this waste aisle space with no loss in operation. Existing storage units are mounted on special mobile bases which roll along floor tracks. These mobile rows are arranged I row in front of another with 2" or 3" between each row. Each mobile row has I or 2 units less than a rear row of all fixed units. Any mobile unit can roll aside at any point for quick access to any rear unit.



PIGURE 2

This shows the same 26 units of shelving effectively mobilized so that only one 3' aisle is required. An area 5'x 15' (75 sq. ft.) of valuable space has been reclaimed. Each of the 4 mobile rows has 4 individual mobile units. Any unit is easily rolled aside for quick access to any rear unit. This also reduces constant travelling time 30' (2 aisles).

# \*THE RECLAIMED AISLE SPACE CAN BE USED FOR:

# \*30 TO 100% INCREASED STORAGE CAPACITY

When the problem is increasing the storage capacity, Mobile Storage can effectively make full use of the 225 sq. ft. area as shown. 3 rows of mobile units are used with only one 3' aisle. Mobile units are "double face" type (see page 4). Each mobile row has 5 mobile bases or 10 units. This same area now contains a total of 40 units, a gain of 14 units or 54% over the original capacity.

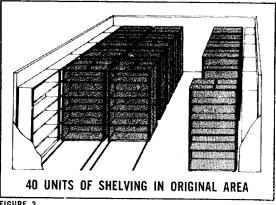


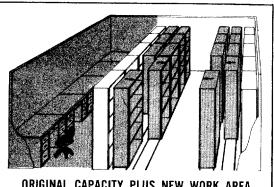
FIGURE 3

mobilization using a fixed layout, an additional 72 sq. ft. of space will be needed. Using an approximate cost for the mobile equipment of \$900.00 and estimating the cost of floor space at \$4.00 to \$5.00 per sq. ft., the cost of mobile equipment (shelving not included) would be amortized within 3 years.

In order to add the 14 units gained by

# \*ADDITIONAL DESKS MACHINERY, WORK AREA OR OTHER PRODUCTIVE USE

When space, not storage capacity is needed, the reclaimed aisle space can be used for many other useful purposes. Fig. 4 shows the original 26 units of shelving condensed into an area of only 10' x 15', freeing 75 sq. ft. of space for desks, bulk stores, machinery, work space, etc. In larger mobile installations, this reclaimed space will be considerable.



ORIGINAL CAPACITY PLUS NEW WORK AREA

FIGURE 4

Using the same floor space costs, the mobile equipment in Fig. 4 will pay for itself in 2 years since there are fewer mobile bases required. The continued use of hundreds of Mobile Storage Systems shows the average amortization period is from 2 to 5 years through space savings alone without considering other savings through increased efficiency.

DOLIN MOBILE STORAGE 59'S REMASS WALL 1/28/ABRETE PAROUGE PROBLES PROBLES SAVINGS

# BASIC MOBILE EQUIPMENT Approved For Release 2001/08/30 : CIA-RDP72-00450R0001001600241-9LOADS





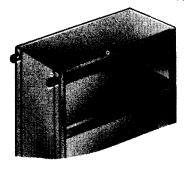
YOUR EXISTING STORAGE EQUIPMENT

Your existing storage equipment does not become obsolete. Special steel 4 wheel mobile bases are actually custom built to fit the various sizes and styles of storage equipment to be used. All types of steel shelving, file cabinets, transfer files, bins, etc., can be converted to mobile units if in a useable condition. Equipment not suitable for mobility can be used in the fixed (non-rolling) rows. The amount and size of the mobile bases required is determined after careful and accurate layouts of the concerned areas have been prepared.

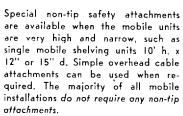
# Mobile Storage units roll easily on specially constructed one piece steel mobile bases. They are fitted with grease packed and sealed, precision ground ball bearing wheels, designed for almost effortless movement of heavy loads under a wide range of temperature variation. 15 to 18 pounds of effort will move a I ton load (the average office girl can move several thousand pounds with ease). The recommended maximum load per mobile unit is 2,000 to 2,500 pounds for active areas. For lower activity areas, weights can increase to 3,000-3,500 pounds.

MORE THAN ½ OF ALL MOBILE STORAGE INSTALLATIONS ARE OPERATED BY FEMALE PERSONNEL

# PROVEN SAFE - - - NO MAINTENANCE



Rubber bumpers, 11/4" deep are attached between mobile units to cushion and prevent complete contact between units. Optional handles are available.





FUSH TYPE END STOP ... maintenance is required. The spe-

mobile wheels are completely

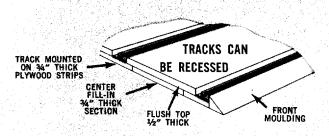
Two types of mobile row end stops are used to keep the mobile units on the track. Heavy duty angle type stops with bumpers are used where there is no traffic adjacent to the row end. Smaller, flush type stops, ap-

AISLE

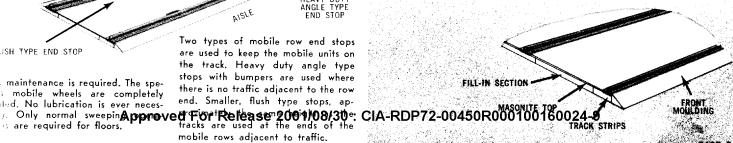
aled. No lubrication is ever neces-

mobile rows adjacent to traffic.

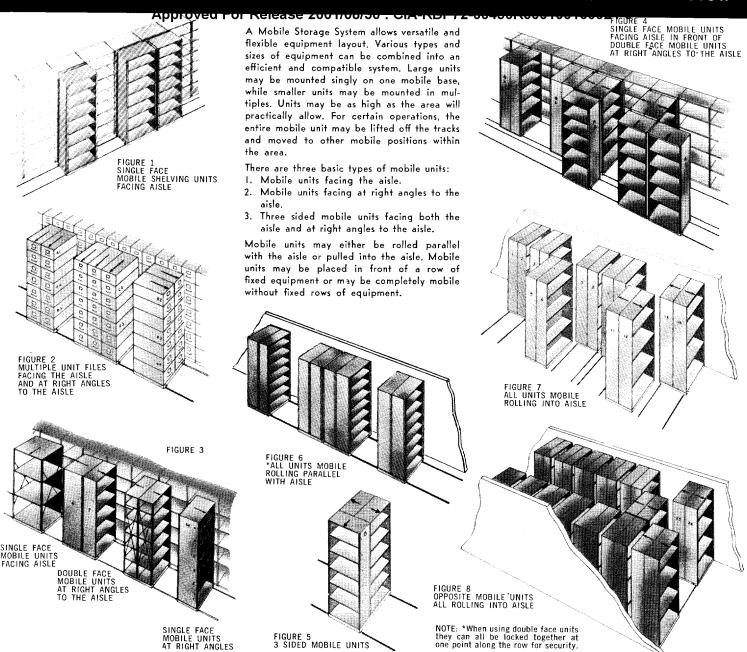
# SIMPLE, PACKAGED TRACK INSTALLATION



Considerable experience has led to a simple and inexpensive method of installing the tracks. Steel "T" tracks are attached at the factory onto 5" or 6" wide strips of ¾" thick plywood sections. These track strips are then levelled and anchored to the floor to prevent shifting. Fill-in plywood sections can then be added between the track strips. A flush type fleor is easily made by the addition of a 1/2" thick plywood section (same height as the "T" track) between the tracks. Flush type installation is used when service trucks or carts are used and when equipment is operated by females. Sloped moulding section is attached to the front of all plywood adjoining aisles. In the event the mobile installation must be moved to a new area, the entire plywood with attached track can be moved. Direct track to floor installation is also possible.



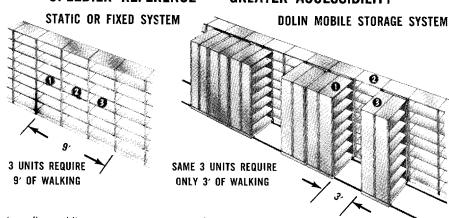
# A WIDE RANGE OF LAYOUT TECHNIQUES FOR EVERY TYPE OF OPERATION



# AN EFFICIENT SYSTEM FOR EVERY RANGE OF ACTIVITY

Because of the flexibility of layout with Dolin Mobile Storage, there can be a system planned for every degree of activity, from an active order picking supply area to an inactive records center. The percentage of gain will be greater in an area of lower activity than in a higher activity area since more mobile rows in depth can be employed where activity is low. The number of mobile rows planned and the type of technique used depends upon area size, activity, type of operation and amount of operating personnel. Whether you store delicate watch movements, stock parts or archives, there can be a Mobile Storage System designed to improve your storage operations.

# SPEEDIER REFERENCE — GREATER ACCESSIBILITY



As well as adding storage capacity, Mobile Storage also greatly increases the operating efficiency. Considerable time and labor is saved by reducing the distance travelled between storage units. The above fixed layout of 36" wide shelving units shows that 9' must be travelled to cover 3 shelving units.

The Mobile Storage layout shows how the same 3 units are more accessible from only 3'. Not only is 6' of distance saved but the clerk has access to the material of 3 units at one time. In many instances where the storage capacities are greatly in-Approved For Release 2061/08/80 in Approved For R

row in front of that shown, even greater savings in time and labor result.

# TYPICAL DOLIN MOBILE STORAGE APPLICATIONS IN THE OFFICE

Approved For Release 2001/08/30: CIA-RDP72-00450P000100160024-9

The total cost of this installation was approximately \$7,000.00 or about \$9.00 per shelf. To equal this doubled capacity, using a fixed layout, an additional 750 sq. ft. area would be needed. At an approximate cost of \$4.50 per sq. ft. of floor space, a continued annual space savings of about \$3,375.00 was realized. In addition, the original file cabinets were distributed to various branch offices throughout the country, saving an additional estimated \$4,200.00 on future file purchases. The cost of this entire installation, mobile equipment and shelf files, amortized during its first year. In addition to the above, considerable savings in personnel costs were realized, since additional file clerks would normally be required as 4 drawer file cabinets would be doubled. Also realized, was the added efficiency of keeping 6 years of records immediately on hand.

Typical of a highly active installation, here only I mobile row is placed in front of a fixed row. Mobile units are double face. Open shelf files are mounted back-to-back on I base. Shelf files are the Dolin build-up type, I shelf and 2 shelf high units stacked to 7 shelves high. Large label holders on the sides of the mobile units quickly identify each unit. Other brands of shelf file units may be converted to Mobile Storage Systems, too.

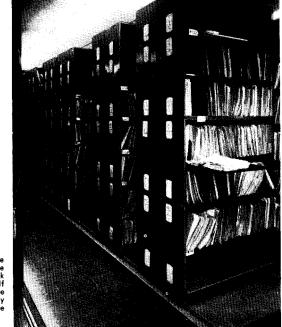


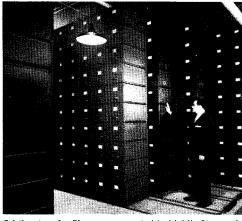
PHOTO COURTESY OF PERMUTIT COMPANY, N.Y.C.

# MOBILE SHELF FILING SYSTEM DOUBLES CAPACITY OF ACTIVE FILES This central file area occupying q. ft. was completely filled with

This central file area occupying 750 sq. ft. was completely filled with 140, 4 drawer file cabinets (approximately 14,000 filing inches) containing 3 years of vital engineering records. These original file cabinets were replaced with 111 sections of open shelf files, 7 shelves high. This provided 27,195 filing inches (6 years of records), almost double the original file capacity in exactly the same space. Because of the increased accessibility with shelf file units and the mobile system, the same 10 female file clerks easily control the doubled volume.



6,900,000 semi-active tabulating cards are mobilized in 1920 two drawer Dolin Tab Card files. Only 180 sq. ft. of space is used. The use of 3 mobile rows in front of a rear fixed row is ideal for this activity.



Existing transfer files were converted to Mobile Storage in this inactive records center. This 460 sq. ft. area requires only I aisle for 8 rows of files. Mobile bases carry 2 files wide, stacked 10 high.

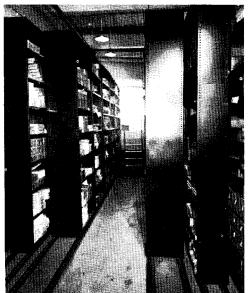
# SAVED: THE COST OF A NEW STORAGE BUILDING

Along with this company's growth went the problem of providing storage facilities for increased volumes of records, supplies and tabulating cards, with no additional space being available. Studies favored the construction of a new storage building as the solution. At this time Mobile Storage layouts were prepared for the 3 departments concerned. These layouts clearly showed that the additional volumes of material, as well as some expansion requirements could be accommodated within the original areas. The cost of the 3 separate installations was amortized within a short period of time through floor space savings. The costly construction of a new building was eliminated, Equally important, the efficient consolidation of material was possible rather than dispersing into separate areas.

# MOVING INTO A NEW BUILDING? Many Mobile Storage installations are in use in

new office and factory buildings where floor space costs are very high. Because of these higher space costs, Mobile Storage Systems amortize in a much shorter period of time as compared to older buildings where space is less expensive. Mobilization allows the renting of much less of that expensive space. Many firms have installed Mobile Storage in anticipation of future expansions and growth even though there is no immediate pressing need for space conservation.

When planned for a new area, Mobile Storage Systems are generally more efficient and less expensive than when revising an existing area. Our Planning Department will be most pleased to offer their services to your architect or engineers engaged in new building planning.



Office supplies in 90 shelving units are consolidated in a 690 sq. ft. area. 12 rows of shelving need only 2 aisles. Mobile units are single face type. 2 mobile rows are placed in front of 1 fixed row. Non-tip attachments are used,

### TYPICAL DOLIN MOBILE STORAGE APPLICATIONS THE PLANT

Approved For Release 2001/08/30: CIA-RDP72-00450R000100160024-9

RECLAIMED: 13,000 SQ. FT. OF VALUABLE FACTORY SPACE

25,000 STOCK PARTS

OR 54%

ORIGINAL AREA:

**MOBILE AREA:** 

A mobile row of double face 36x18" shelving units is placed in front of 1 mobile row of single face units. This combination of cows including the rear fixed row with an equal arrangement opposite, equals 8 rows of shelving to only 1 aisle. The rear fixed row is used for heavy parts and slow movers.

This arrangement has 3 mobile rows in front of a fixed row. All mobile units are single faced type. Mobile rows are 100 feet long and are broken into quarter sections by rubber track stops. No more than 6 or 7 mobile units in each row must be moved at one time.

An easy shove of mobile units exposes parts bins in rear rows. Now the order picker has access to bins forward and on both sides of him, yet he is but a few feet from order cart in the aisle.

24.000 SQ. FT. 11,000 SQ. FT. SAVED: 13,000 SQ. FT.

Besides slashing space requirements this Mobile Storage System pays bonus dividends. Consolidation allows stock pickers to service both assembly line parts and customers ordered parts from the same bins in one central area. Two separate areas with separate personnel were formerly required. In addition to space savings, worker fatigue is decreased. Now, the order picker need travel only 10 feet to cover the same number of bins that required 30 feet of walking under the old fixed row system. The cost of this installation-dismantling, erection of existing units and new shelving units, will pay for itself within 36 months, based upon the continued annual savings of 13,000 sq. ft. of

space at \$1.50 per sq. ft. Capital outlay for new shelving was kept at a minimum since all existing units were used. Two different layout arrangements were used:

1. Three mobile rows in front of each fixed row. Mobile units are all single face type facing the aisle.

2. Two mobile rows in front of a fixed row. Front mobile units are double face type at right angles to aisle. Second or middle mobile row are single face units facing the aisle. All tracks are recessed in plywood to permit use of trucks within mobile areas. All installation work was done by the company's own Maintenance Department.

PHOTO COURTESY OF THE AIR REDUCTION SALES CO., UNION, N. J.

# 8 DIFFERENT INSTALLATIONS IN THIS LEADING PHARMACEUTICAL CO.



This active distribution area for over 1,500 different types of promotional literature and samples originally had 72 shelving units. About 250 orders were processed daily with 4 girls. After mobilization, this same area now has 124 shelving units, a 72% gain in capacity.

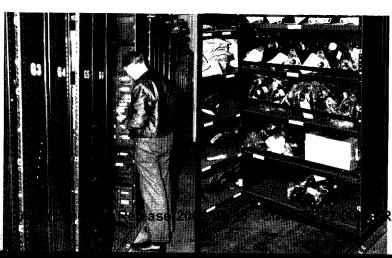
One center aisle is used with a conveyor. There are 2 mobile rows of double faced units and I fixed row on each side. Order picking is divided with 2 girls to each half of the area. Processing is now increased from about 250 to 500 orders daily. Popular fast movers are in the front mobile rows.

Space alloted for the storage of laboratory apparatus in this new sterile manufacturing plant was inadequate. Mobile Storage solved this problem by providing sufficient shelving and expansion as well. The success of this initial installation has lead to 7 other installations throughout the or ganization.

No space is wasted in this progressive company, since Mobile Storage has become standard procedure throughout the offices and plants. Laboratory apparatus, tools, equipment parts, promotional literature, labels, batch samples, archives and tabulating cards are maintained with Mobile Storage. Installations are in both old and new buildings.

PHOTO COURTESY OF SCHERING CORP., BLOOMFIELD AND UNION, N. J

**AIRCRAFT** STOCK PARTS RIPLED WITHIN THE SAME ORAGE AREA



This active stock room for aircraft and stock parts used for service and repairs, originally had 307 shelves. Conversion to Mobile Storage now provides for 910 shelves in the same area, a gain of 603 shelves. This allowed consolidation of several separate storage areas into one central area and also provided 300 shelves for future expansion. Mobile rows are the double face type. Stenciled code numbers on floor indicates fixed units while overhead flags quickly locate position of each mobile unit.

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COURTESY OF FEDERAL AVIATION AGENCY, N.Y.C.

### MOBILE STORAGE APPLICATIONS TYPICAL DOLIN

Approved For Release 2001/08/30 : CIA-RDP72-00450R000100160024-9

BEFORE MOBILE—Special custom made shelving at \$10.00 per lin. foot.



MOBILE STORAGE — Standard steel shelving mobilized at \$6.00 per lin. foot.

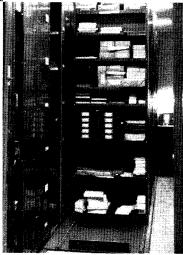
## MORE SUPPLIES

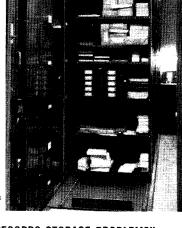
This same bank also utilizes Mobile Storage for realizing more capacity of operating supplies. This small supply room, 10' w. x 20' l. contains 33 units of shelving, the supply clerks desk space and files, too! The supply space originally provided in this beautiful new bank was not sufficient. The gain of about 40% now meets their requirements. The left side of the room has 2 mobile rows of double faced units, with no fixed row. The right wall has I fixed row only.

PHOTO COURTESY OF THE BANK OF NEW YORK

# A SIMPLE WAY TO EXPAND A VAULT

Many banks face a serious problem when their security vaults become filled to capacity. A vault, with its special construction, protective wiring, combination doors and internal equipment, is extremely expensive and virtually impossible to expand. Such vault space is probably the most expensive space per sq. ft. within a bank. This problem was solved by this bank, one of New York City's oldest, by conversion to Mobile Storage. This 1,260 sq. ft. vault, containing negotiable securities, originally contained fixed rows of special custom constructed shelving. This arrangement, partially completed, would have provided a total of about 2,460 lin. ft. of storage. This custom shelving was replaced by standard shelving, with I mobile row of double face units in front of each fixed row. The maximum capacity is increased to 3,600 lin. ft. a gain of about 49%. The same 5 teams of 2 clerks each handle the increased capacity.







A pressing need to develop research laboratories forced this university? Chemistry Department to abtain additional space for chemical stores which had been occupying about 9,000 sq. ft. of basement space. The only solution seemed to be the construction of a new building. A thiorough analysis of the chemical stores and electronic stores which occupied as additional 4,800 sq. ft. of space indicated that it would be logical to combine these 2 operations into 1. The use of different types of space savings equipment was explored in an effort to combine the 2 storerooms into an eree of 7,000 sq. ft. It was not until the use of the DOLIN MOBILE STORAGE SYSTEM was applied that this overall plan became possible on a practical basis. Through the use of both single face and double face type mobile units, the sale is segn capacity was increased by more than 80% without the construction of any additional buildings.

\*\*MOTO COUNTERY OF SORRELL UNIVERSITY 17HACA NEW YORK

## INSURANCE

All insurance companies are feced with the problem of maintaining large amounts of supplies. forms and records. This leading copany, with branch offices throughout the country, installed Mabile Storage for their general supplie This girl finds the single Jaipe for wastill This girl finds the single sage mobile units acre, by marginal ideal for the high agricity. Specially continuely seving 500 s ft. of space at an aprical certain 45.00 per sq. ft. Cost of converse approximately 33,000.00, we are fized in 2 years.

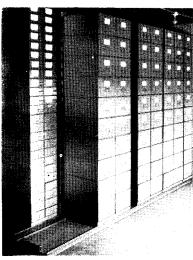


## ENGINEERING OFFICES

Typical of the versatility of Mobile Storage is this adaptation of standard blueprint cabinets. Maximum and paragrant cannots maximum regrege of tool design plans for this manufacturer is provided in this small, compact storage area. Into this of mobile plan files single face, type, are placed in front of a year fixed row, providing e gain of approximately 33%, Each mabile base service cabinets stacked 4 high,

PHOTO COURTEST OF EASTMAN KODAK

# "THE IDEAL SOLUTION TO OUR RECORDS STORAGE PROBLEMS"



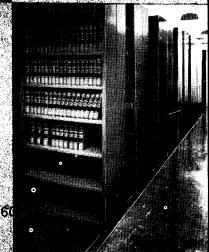
In keeping with the use throughout this new bank building of the most up-to-date office equipment and systems, is this mobile records storage system installed in the penthouse records center.

'Our Mobile Storage System provided for about a 3/3 increase in file capacity, using less of our costly floor space. Equally important, it allows for future expansion within the limits of our existing area not possible with any other system," state the bank officials. Because records in this area are kept for perpetuity, it was decided to house them in Dolin steel transfer files keeping them dust free, safe and readily accessible for reference. This bank also mobilizes, their general supplies.

PHOTO COURTESY OF CITY FEDERAL SAVINGS AND LOAN ASSOC. ELIZABETH, N. J

## LIBRARIES

A gain of approximately 50% more library shelves resulted from this mobile installation in an editorial library of this law publishing firm. Standard closed type library shelving is used throughout. One mobile row of double face type units is placed in front of each fixed row. The heavily loaded units of law text books are easily moved. Mobile Storage use in libraries is primarily suitable when the librarian picks the volumes.



TE: Because Mobile Storage concentrates so much equipment within 18730 : CIA-RDP72-00450R000T00160

# IN BRIEF: 10 POINTS

- 1. Mobile Storage provides more stapp age or more space within existing areas. Since space is reclaimed through the elimination of aisle space, the more aisles you use, the greater will be the senefits of mobilization. However, substantial gains through different syout techniques are possible even in areas of only a few aisles.
- 1. Know your floor space costs. Where space cost is low, installations will take longer to amortize. Higher cost areas pay off in a shorter period. While amortization is important, often additional space no matter how inexpensive, is not available or if available, may mean decentralization of storage and loss of efficiency. In new buildings, Mobile Storage is a natural cost cutting idea.
- 3. Note that existing storage equipment can be retained and used with Mobile Storage. This is important in considering cost and will help you "sell" this idea to management.
- 4. Remember, too, that your own company maintenance department can probably do the installation required. Many companies have done their own
- 5. Installations are not necessarily permanent. The track arrangement can always be moved to other locations if
- 6. Don't think Mobile Storage is strictly for dead storage. A large percentage of all installations are in the highly active category.
- 7. Weight is an important consideration. For active areas and where fe-male personnel is used, keep 2,500 pounds as your maximum load per mo-
- a Investigations will show that mobile mits are completely safe and easy to move. More than 1/2 of installations e operated by females. It may be a soud idea to show the concerned perasanel an actual installation.

Weigh other advantages, such as reased efficiency, faster reference, juced worker fatigue, consolidations d better housekeeping with space I cost savings.

. If desired, new storage equipment quired can be included in one packe price with mobile equipment.

ially trained Representatives are ated in principle cities throughout U.S. They will be pleased to discuss GIN MOBILE STORAGE with you. They experienced with many types of smess and industrial storage and the problems and will help survey can existing operations and present a sal for mobilizing your operations. advantages of increased efficiency an iloor space economy will be quickly a rent. A phone call will arrange for diminary discussion and demonstran There is no obligation.

HAGE

## WHERE MOBILE STORAGE SYSTEMS HAVE "STRETCHED WALLS"

\*AIRCRAFT MARINE PRODUCTS HARRISBURG, PA. AMERICAN GAS ASSOCIATION NEW YORK CITY AIR REDUCTION CO. AMERICAN GAS ASSOCIATION
NEW YORK CITY
AIR REDUCTION CO.
UNION, N. J.
\*AMERICAN JOURNAL OF NURSING
NEW YORK CITY
\*AMERICAN HURSES ASSOCIATION
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NEW BRUNSWICK, N. J.
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CREATEX MANUFACTURING CO.
SPARTANBURG, S. C.
\*CITY FEDERAL SAVINGS BANK
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ITHACA, NEW YORK
CHATHAM BLANKETS
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DOUGLAS L. ELLIMAN CO.
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N. ERLANGER BLUMGART CO.
NEW YORK CITY
EZYINDEX PRODUCTS CORP.
NEW YORK CITY
ENIAY CO.
ELIZABETH, N. J.
FARRELL LINES
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HOFF, CANNY & BOWEN
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DETROIT, MICHIGAN
\*HASKINS & SELLS
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INSTITUTE OF LIFE INSURANCE
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KLICKLOK CORP.
NEW YORK CITY
KLICKLOK CORP.
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LOCK-JOINT PIPE CO. EAST ORANGE, N. J.

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\*METROPOLITAN PETROLEUM CORP.
ORADELL, N. J.

MARKET ADMINISTRATION, MILK AREA
NEW YORK CITY
MARATHON CORP.
NEW YORK CITY
MEAD JOHNSON & CO.
EVANSVILLE, IND.
MICHIGAN CONSOLIDATED GAS CO.
MICHIGAN CONSOLIDATED GAS CO.
\*MICHIGAN CONSOLIDATED GAS CO.
MICHIGAN CONSOLIDATED GAS CO.
MICHIGAN CONSOLIDATED GAS CO.
MICHIGAN TONSOLIDATED GAS CO.
\*MICHIGAN CONSOLIDATED GAS CO.
MICHIGAN TONSOLIDATED GAS CO.
NEW YORK CITY
\*NATIONAL BISCUIT CO.
NEW YORK CITY
NAVAL COMMUNICATIONS STATION
WASHINGTON, D. C.

WASHINGTON, D. C.
NATIONAL JEWISH WELFARE BOARD
NEW YORK CITY
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NEW YORK CITY

\*NATIONAL LEAGUE FOR NURSING
NEW YORK CITY

NEW YORK CITY
NEW YORK CITY
NEW YORK CITY

NEW YORK STATE BANKING ASSOCIATION
NEW YORK CITY
NATIONAL LEAD CO.
NEW YORK CITY
\*NATIONAL ASSOCIATION OF PRACTICAL NURSING
NEW YORK CITY
ORTHO PHARMACEUTICAL
RARITAN, N. J.
ONEIDA LTD.
ONEIDA, N. Y.
PETERSON, CO.

UNEIDA LTD.
ONEIDA, N. Y.
PETERSON CO.
DENVER, COLO.
PERMUTIT CO.
NEW YORK CITY
PAN AMERICAN WORLD AIRWAYS
NEW YORK CITY
QUAKER DATS CO.
SHIREMANSTOWN, PA.
THE STANLEY WORKS
NEW BRITAIN, CONN.
\*SOCONY MOBIL OIL CO.
NEW YORK CITY
\*SCHERING CORP.
UNION, N. J.
SCHERING CORP.
BLOOMFIELD, N. J.
\*SUTRO BROS.

UNION, J. S.
SCHERING CORP.
BLOOMFIELD N. J.
\*SUTRO BROS.
NEW YORK CITY
SEARS, ROEBUCK
LOS ANGELES, CALIFORNIA
SINAI HOSPITAL
BALTIMORE, MD.
THAMES BROKERAGE
NEW YORK CITY
\*TIDEWATER OIL CO.
NEW YORK CITY
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NEW YORK CITY
U.S. ARMY, CORPS OF ENGINEERS
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U.S. DEFENSE DEPARTMENT OF SUPPLY
WASHINGTON, D. C.
\*U.S. STÉEL EXPORT CO.
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CLARK, N. J.
U.S. NAVAL SUPPLY DEPOT
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NEW YORK CITY
VICKERS ARMSTRONG, INC.
ARLINGTON, VA.
\*WANNER-CHILCOTT
MORRIS PLAINS, N. J.
WESTERN ELECTRIC CO.
ALLENTOWN, PA.
WALTHER LEAGUE
CHICAGO, LILINOIS
WARNER-LAMBERT
MORRIS PLAINS, N. J.

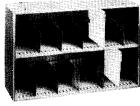
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